

Canandaigua National Corporation (CNC) is the holding company for The Canandaigua National Bank & Trust Company and Canandaigua National Trust Company of Florida. In combination, these companies and their subsidiaries provide a full range of financial services, including banking, trust, investment management, and insurance services to individuals, corporations, and municipalities.

Canandaigua National Bank & Trust is an independent community bank, and a member of the FDIC. CNC stock is not traded on an exchange like other Wall Street stocks, but in auctions based on purchase and sale bids submitted in a sealed-bid process. Consistent with our strategy as a community bank, we make decisions locally – based solely on what’s best for our valued customers, the communities we serve, our employees, and shareholders. In other words, we answer to Main Street, not to Wall Street. As one of CNC’s four constituents, shareholders are an important part of our past success and bright future. Many of our shareholders are also colleagues, community members and customers that have been a part of the CNC family for generations. We believe that investing in our community will generate immeasurable returns for our neighbors across the area. When your bank and your community come together, everyone benefits.

Awards & Recognition

CNB has been honored with awards from local publications in 2020 and 2021, as voted upon by our community as *Best Bank/Credit Union of the Finger Lakes*, *Best Wealth Management of the Finger Lakes*, *Best Mortgage Lender*, *Best Wealth Management*, *Best Business Banking*, *Best Overall Leadership*, *Best Training Program*, *Most Innovative Workplace*, *Best Overall Company to Work For*, and *Best Company Culture*.

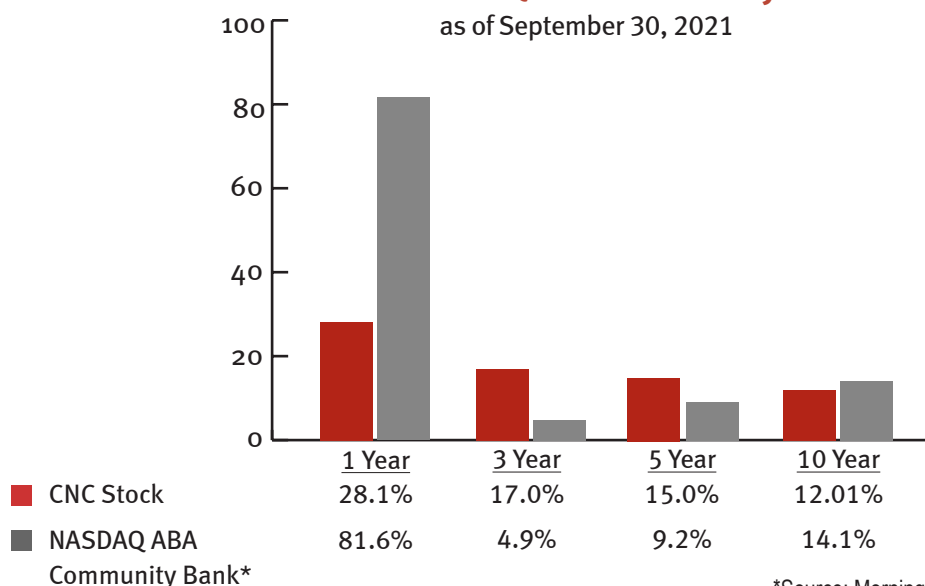


CNC Stock – Incorporated 1887

Recent Average Auction Price ¹	\$263.97
Dividend Yield (TTM)	2.88%
Price/Earnings Ratio ²	11.77
Price/Book Value ²	1.67
Market Capitalization	\$494 Million
Year Founded	1887
Trust Powers Granted	1919

Returns vs. NASDAQ ABA Community Bank Index

as of September 30, 2021



*Source: Morningstar

CNBank.com/ShareholderRelations

¹CNC stock price data as of 9/30/2021. ²Financial ratios based on 12/31/2020 financial statement data.

Investments are not FDIC insured, not bank deposits, not obligations of, or guaranteed by Canandaigua National Bank & Trust or any of its affiliates. Investments are subject to investment risks, including possible loss of principal amount invested. Past performance is not indicative of future investment results. Before making any investment decision, please consult your legal, tax or financial advisor. Investments and services may be offered through affiliate companies. Deposit products offered by Canandaigua National Bank & Trust – Member FDIC.